



6810-104 St, Edmonton, AB, T6H 2L6 Ph: 1-877-430-6240 Fax: 780-432-5630  
1740 S 300 W #10, Clearfield, UT, 84015 Ph: 1-877-386-3763

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## **We're Looking for a Solid Business to Business *Cold Calling Sales Rep.* Is That You? If YES – Let's Talk!**

If you're looking for a opportunity as an **Cold Calling Sales Representative** with a popular hosted spam filtering service, enjoy a challenging and fast-paced work environment and are looking for an opportunity to make exceptional money in the process ... then take the next few minutes to learn more about an opportunity with *CudaMail*.

### **What You Will Be Doing:**

You will be responsible for growing our sales by cold calling targeted lists that we provide and you develop.

Don't worry if you lack a technical background as *Optrics* provides dedicated technical support specialists at all points in the sales cycle.

All sales are business-to-business without the normal challenges of retail.

You are never on your own without resources and will always be part of our cooperative team who also benefits from your success.

### **Your Keys to Success:**

To succeed in this position we are looking for:

- Have a hunter/prospecter mentality and are not easily discouraged by hard work
- Your ability to talk to people, assess their needs and build a strong relationship where they are comfortable doing business with you
- Have experience in a commission-based sales environment
- Fluency in spoken and written English
- Solid established computer and organizational skills
- A post-secondary degree or diploma
- A high degree of motivation and discipline
- Ability to create and execute outbound calling campaigns

If you have what it takes to succeed and would like to apply ... why wait! Submit your cover letter and resume to us today!

### **Your Compensation:**

We provide an hourly rate plus an uncapped commission structure.

### **About Us:**

*CudaMail* is an Edmonton-based managed spam filtering service that has filtered billions of emails for our clients since 2000. We don't believe in forcing people to fumble their way through a telephone directory before they can speak with a live human being. We pick up the phone within 3 rings – as you can see customer service is very important to us.



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***CudaMail* is owned and operated by *Optrics Engineering*.**

*Optrics Engineering* is a licensed engineering firm specializing in network hardware, software consulting and training solutions coupled with a successful Internet-based technology-marketing company.

- In business since 1995
- Ranked as Canada's 68th fastest growing company in the 2008 Profit 100 Rankings after previously making the Profit 100 list in 2006 & 2007
- Ranked #14 in Alberta Venture's 2007 "Fast 25 Under \$20 million"
- Ranked #276 on the Branham 300 Listing of Top Canadian ICT Companies for 2012
- We work with all major verticals throughout North America from Fortune 500 companies to government, military, education & healthcare
- Friendly and professional yet we're known to share a good laugh on a regular basis

**To Apply:**

**Please provide us with:**

- A copy of your resume
- A cover letter explaining why you think you're qualified to join us at *Optrics* and why you would be successful if we invite you to join our team.

**After You Submit Your Application:**

- We will review your resume and cover letter
- We will contact eligible candidates within a week by email asking some initial questions followed by a telephone interview
- In-person interviews will follow

Get out of the daily rat race by building yourself a stable, long-term and rewarding career at *Optrics* and *CudaMail*!