

Outside Sales

Yes! We Are Growing and Are Looking for Talented Individuals to Join Our Team!

Optrics Engineering is a licensed engineering firm specializing in network hardware, software, consulting and training solutions coupled with a successful Internet-based technology-marketing company.

- In business since 1995
- Ranked as Canada's 68th fastest growing company in the 2008 Profit 100 Rankings after previously making the Profit 100 list in 2006 & 2007
- Ranked #14 in Alberta Venture's 2007 "Fast 25 Under \$20 million"
- Ranked #276 on the Branham 300 Listing of Top Canadian ICT Companies for 2012
- We work with all major verticals throughout North America from Fortune 500 companies to government, military, education & healthcare
- Friendly and professional yet we're known to share a good laugh on a regular basis

Currently Seeking Outside Sales Representatives

You will be responsible for building new local business relationships and expanding business opportunities with existing local customers. **5+ years of B2B sales experience required.** A technical background and product knowledge a plus.

Don't worry if you lack a technical background as Optrics provides dedicated technical support specialists at all points in the sales cycle. Think of yourself as the conductor versus being a soloist musician.

All sales are business-to-business without the normal challenges of retail and Optrics has a highly reputable portfolio of IT solutions and services for you to offer to clients.

You are never on your own without resources and will always be part of our cooperative team who also benefits from your success.

For more information about this available position or to learn more about our company please send us a copy of your cover letter & resume using the form on the side.

About Us

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To Apply

Please provide us with:

- A copy of your resume
- A cover letter explaining why you think you're qualified to join us at Optrics and why you would be successful if we invite you to join our team.

After You Submit Your Application

1. We will review your resume and cover letter
2. We will contact eligible candidates within a week by email asking some initial questions followed by a telephone interview
3. In-person interviews will follow

Get out of the daily rat race by building yourself a stable, long-term and rewarding career at Optrics!

P.S. We try to offer feedback to everyone who applies, so if you're "on the fence" about submitting an application ... you've got nothing to lose if you send your cover letter and resume to us!